#### **GUJARAT TECHNOLOGICAL UNIVERSITY** MCA- I<sup>st</sup> SEMESTER-EXAMINATION – MAY/JUNE - 2012

## Subject code: 2610005

# Subject Name: Communication Skills

### Time: 02:30 pm – 05:00 pm

### **Instructions:**

Seat No.: \_\_\_\_

- 1. Attempt all questions.
- 2. Make suitable assumptions wherever necessary.
- 3. Figures to the right indicate full marks.
- Q.1 (a) Do as directed :
  - (i) Give one word for the following : one who walks on foot, a study of the origin of words
  - (ii) Make nouns from the following words : hospitalize, arrive
  - (iii) Identify the pairs of homophones : one word means permitted; the other means audible
  - (iv) Add prefixes to the following words to produce their antonyms : inhibited, rational
  - $(\mathbf{v})$  Fill in the blanks with the suitable comparative adjectives :
    - (1) Sodium is \_\_\_\_\_ (much) reactive than gold.
    - (2) Cars are \_\_\_\_\_ (safe) than motorbikes.
  - (vi) Use proper articles in the sentences given below :
    - (1) Today \_\_\_\_\_ European came to my office.
    - (2) Japanese is \_\_\_\_\_ easy language.
  - (vii) Fill in the blanks with suitable prepositions :
    - (1) I'll see you \_\_\_\_\_ home when I get there.
    - (2) Rahul comes to work by car, but I prefer to come \_\_\_\_\_ foot.
  - (b) "Communication is the process of sending and receiving information." Explain 07 the communication process using schematic representation.
- Q.2 (a) Explain the various modes of communication flow in an organization. 07
  - (b) A reputed IT company is looking for software professionals. MCA/Engineering 07 graduates with 1 to 4 years of experience in IT organizations and with extensive exposure to design, development, and testing will be preferred. Proven experience in any one of the following is essential : Web Techologies (Java, EJB, J2EE, JSP), Microsoft Technologies (VB.NET, ASP.NET, IIS, VC++), or Multimedia (Photoshop, Illustrator, Flash, Dreamweaver). Please mail your resume stating Role and Technology in the subject line, to : career@wisetechsolutions.com.

#### OR

- (b) Assume that you are the Purchase Manager of Alpha Engineering Company, Salt 07 Lake City, Kolkatta. Your company sent an order for 5 HP printers to Technovision Systems Ltd., Electronics City, Bengaluru 560 103 on 8th May 2012, but you received only 2 scanners. Write a letter to S. Rameshan, the GM (Sales and Marketing) of TSL making a complaint and asking him to send the remaining 3 printers.
- Q.3 (a) What are the situations that involve public speaking ? Explain in brief the 07 guidelines for effective public speaking.
  - (b) How can visual aids enhance technical communication ? What points should be 07 borne in mind while using visual aids ?

**Total Marks: 70** 

07

Date: 02/06/2012

OR

Q.3 (a) Explain in brief the etiquettes one must follow while making telephonic calls.
(b) State and explain the four modes of delivery used for making presentations. Also discuss their advantages and disadvantages.
Q.4 (a) What does a prospective employer expect from the interviewee ? What preparations must the interviewee do before appearing for a face-to-face job interview ?
(b) State and explain the different types of reports based on their purpose. OR
Q.4 (a) What is a research paper ? Distinguish between research paper and dissertation.
(b) Discuss the positive impact that technology-oriented communication creates in business organizations.

Q.5	<b>(a)</b>	Write a short note on Proxemics.	07
	<b>(b)</b>	Explain the different techniques of organizational group discussion.	07
		OR	
Q.5	<b>(a)</b>	Discuss the merits and demerits of assertive communication.	07
	<b>(b)</b>	What is negotiation ? Explain the six-steps involved in negotiations.	07

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