

**SBI Clerk Written Exam Question  
Paper- 2012**

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## TEST I

### GENERAL AWARENESS

- Q.1.** Which of the following agencies/organisations has put economic sanctions on Syria ?  
(1) OPEC (2) NATO (3) World Bank (4) European Union (5) G-8
- Q.2.** Who among the following was elected unanimously as the Secretary General of the UNO for the second term ?  
(1) Ellen Johnson Sirleaf (2) Nelson Mandela (3) Hillary R Clinton  
(4) Jacob Mathew (5) Ban-Ki moon
- Q.3.** International Atomic Energy Agency (IAEA) has decided to begin New Round of Negotiations with which of the following nations as it is not satisfied with the previous rounds of discussions ?  
(1) Iraq (2) India (3) Japan (4) Iran (5) Germany
- Q.4.** As decided by UNESCO the 'International Literacy Day' is observed on which of the following days every year ?  
(1) 8th September (2) 18th March (3) 28th March (4) 18th September (5) None of these
- Q.5.** As per decision taken by the European Union and IMF, which of the following countries will receive a fresh assistance of 100 billion Euro by the year 2014 ?  
(1) Italy (2) Greece (3) Portugal (4) Spain (5) Belgium
- Q.6.** 'Kovvada' a town in Andhra Pradesh was in news recently as ———  
(1) a nuclear plant is being developed there  
(2) Maruti has decided to build a small car plant there  
(3) RBI is going to establish a New Note Printing Press there  
(4) an earthquake hit the town in which lot of people died  
(5) it is the place selected for developing a new Space Research Centre
- Q.7.** Which of the following is India's new rating index developed by Ministry of Finance ?  
(1) CECA (2) CRIS (3) SENSEX (4) TIEA (5) RTGS
- Q.8.** Very often we read terms 'Perform, Achieve and Trade' (PAT) in newspapers/magazines these days. PAT is related to which of the following fields ?  
(1) Energy Efficiency (2) Indira Awas Yojana (3) Mid Day Meal Scheme  
(4) Bharat Nirman (5) National Old Age Pension Scheme
- Q.9.** Which of the following organizations/agencies has decided to establish a National Innovation Foundation (NIF) to encourage early stage innovations in India ?  
(1) University Grants Commission  
(2) Confederation of Indian Industry (CII)  
(3) Department of Science & Technology, Government of India  
(4) Atomic Energy Commission (AEC)  
(5) Council for Industrial and Scientific Research (CSIR)
- Q.10.** Which of the following countries is trying to get membership of European Union ?  
(1) Myanmar (2) Brazil (3) Croatia (4) Italy (5) South Africa
- Q.11.** The General Elections took place in which of the following countries in January 2012 in which Muslim-Brotherhood party won with crushing majority ?  
(1) Lebanon (2) Libya (3) Syria (4) Egypt (5) Iran
- Q.12.** Web based complaints redressal system 'SCORES' is launched by which of the following organizations/agencies ?  
(1) Ministry of Corporate Affairs (2) SEBI (3) RBI  
(4) State Bank of India (5) IBA

- Q.13.** Which of the following countries has decided to free political prisoners and pardon them as a measure to adopt democratic reforms ?  
 (1) Myanmar (2) Bangladesh (3) Mali (4) Afghanistan (5) Sri Lanka
- Q.14.** Which of the following books is written by Satish Gujral ?  
 (1) A General and His Army (2) A Bend in the River (3) A Secular Agenda  
 (4) A Brush with Life (5) Best and the Brightest
- Q.15.** Sri Jatin Das who was awarded Padma Bhushan in January 2012, is a famous ———  
 (1) Painter (2) Cine actor (3) Film Director (4) Sportsman (5) Social Worker
- Q.16.** The economy in which there is a mixture of public sector and private sector both, is called ———  
 (1) Closed economy (2) Mixed economy (3) Open economy  
 (4) Free trade economy (5) Public economy
- Q.17.** Asian Development Bank (ADB) has agreed to give a loan of US \$ 500 million to India to construct which of the following ?  
 (1) Roads in Naxal hit areas  
 (2) Railway track in North Eastern states  
 (3) Railway phataks at unmanned crossings  
 (4) Six bridges over river Kali which is known as 'Sorrow of Bihar'  
 (5) School buildings in villages of Odisha
- Q.18.** Robert Rock of England recently won an international sports event held in Abu Dhabi. He is a well known ———  
 (1) Golf player (2) Badminton player (3) Lawn Tennis player  
 (4) Table Tennis player (5) Chess player
- Q.19.** Which of the following teams won the Ranji Trophy Final played in January 2012 ?  
 (1) Tamil Nadu (2) Punjab (3) Maharashtra (4) Rajasthan (5) Haryana
- Q.20.** As per new estimate what is per capita income in India ? (per annum)  
 (1) ₹ 30,000/- (2) ₹ 40,000/-  
 (3) More than ₹ 50,000/- but less than ₹ 58,000/- (4) ₹ 60,000/-  
 (5) More than ₹ 75,000/- but less than ₹ 1 Lac
- Q.21.** The Reserve Bank of India does **NOT** decide the ———  
 (1) Rate of Repo and Reverse Repo (2) Marginal Standing Facility Rates  
 (3) Bank Rate (4) Rate of Dearness Allowance to Govt. Employees  
 (5) Statutory Liquidity Ratio
- Q.22.** What does the letter 'P' denote in the term 'PAN' as used in financial transactions ?  
 (1) Primary (2) Partial (3) Permanent (4) Provisional (5) Public
- Q.23.** Daniel Ortega is the present President of ———  
 (1) Norway (2) Nicaragua (3) Thailand (4) Belarus (5) None of these
- Q.24.** Which of the following films was adjudged Best Film at the 57th Filmfare Award Function held in January 2012 ?  
 (1) Dirty picture (2) Rock Star (3) Stanley Ka Dabba  
 (4) Don 2 (5) Zindagi Na Milegi Dobara
- Q.25.** Which of the following nations has said that it will block Strait of Hormuz if prevented from sale of oil and petroleum to other countries ?  
 (1) Iraq (2) Kuwait (3) Oman (4) Saudi Arabia (5) Iran

- Q.26.** Thomas Cup is associated with the game of ———  
 (1) Golf (2) Cricket (3) Badminton (4) Football (5) Lawn Tennis
- Q.27.** MCX is the index of which of the following stock exchanges of India ?  
 (1) National Stock Exchange (2) Bombay Stock Exchange (3) Delhi Stock Exchange  
 (4) Kolkata Stock Exchange (5) Multi Commodity Stock Exchange
- Q.28.** Ma Ying-jeou is the present President of ———  
 (1) Thailand (2) Hong kong (3) Taiwan (4) Myanmar (5) Fiji
- Q.29.** Which of the following is the currency used in Brazil ?  
 (1) Dollar (2) Euro (3) Real (4) Pessô (5) Franc
- Q.30.** Which of the following will be the venue of the World Athletic Championship to be organized in 2017 ?  
 (1) Tokyo (2) Paris (3) New York (4) London (5) Mumbai
- Q.31.** Which of the following terms is used in Botany ?  
 (1) Recession (2) Dumping (3) Barter System (4) Cartel (5) Biennial
- Q.32.** 'Nimal Gram Puraskar' is an incentive to promote ———  
 (1) Good attendance in schools (2) Total Sanitation in Villages  
 (3) Free and Compulsory Education (4) Awareness towards women Empowerment  
 (5) All of these
- Q.33.** Which of the following is **NOT** a Financial Institute/Agency ?  
 (1) IRDA (2) BCCI (3) FPSB (4) SEBI (5) CAG
- Q.34.** Which of the following books is written by Chetan Bhagat ?  
 (1) A General and His Army (2) A Possible India (3) Bitter Sweet  
 (4) China Passage (5) Revolution 2020
- Q.35.** Which of the following is **NOT** a famous cricket ground/stadium for international matches ?  
 (1) Eden Gardens (2) Green Park (3) Wankhede Stadium  
 (4) Chepauk Stadium (5) Jantar Mantar Ground
- Q.36.** Which of the following combinations of players and the games they play is **NOT** correct ?  
 (1) V V S Laxman – Cricket (2) Saina Nehwal – Badminton  
 (3) Sania Mirza – Golf (4) Abhinav Bindra – Shooting  
 (5) Vishwanathan Anand – Chess
- Q.37.** Which of the following awards is given for exemplary contribution in the area of science & technology ?  
 (1) Arjun award (2) Kalidas Samman (3) Dronacharya Award  
 (4) Dada Saheb Phalke Award (5) Shanti Swarup Bhatnagar Award
- Q.38.** Which of the following terms is **NOT** used in banking/finance ?  
 (1) Public Debt (2) Plasma (3) Joint Venture  
 (4) Net Demand & Time Liability (5) Treasury Bill
- Q.39.** Who among the following was awarded Sahitya Akademi Award for the year 2011 ?  
 (1) Anand Kumar (2) Srilal Shukla (3) Mrinal Pandey  
 (4) Su. Venkatesan (5) Vasudevan Nair
- Q.40.** Victoria Azarenka won Australian Open Women's Single Tennis Tournament 2012 by defeating ———  
 (1) Maria Sharapova (2) Vera Zvonareva (3) Svetlana Kuznetsova  
 (4) Bethanie Mattek Sands (5) Sania Mirza

## TEST II

### GENERAL ENGLISH

- Q.41-55.** Read the following passage carefully and answer the questions given below it. Certain words / phrases have been printed in **bold** to help you locate them while answering some of the questions.

Sheela and Jairam were a **poor** old couple. Their only **possession** was one cow. Once, Jairam fell very sick. Soon all their money was used up in buying medicines and they realised that they would have to sell their cow in order to bear the rest of the expenses. Sheela decided to go to the market and sell the cow. She set off, leading the cow by a rope. On the way, she met four young men. They were the local bullies who enjoyed teasing and tormenting old people. When they saw old Sheela with her cow, they decided to play a trick. One of them sneaked up behind her, untied the cow and tied a goat in its place. Sheela had been walking immersed in thought, worried about Jairam. Suddenly she heard a goat bleat behind her. She turned around and was surprised to see that her cow had **vanished**. She was leading a goat to the market. The four bullies came up to her and said, "There is magic in the air these days. See, it turned your cow into a goat." Poor Sheela walked on with the goat. After a little while, the boys untied the goat and tied a rooster in its place. The rooster crowed and Sheela was surprised again. The goat had turned into a rooster! The four bullies shouted, "Magic in the air, Grandma." She resumed walking with the rooster in tow. After a few minutes the boys crept up again, untied the rooster and tied a log of wood in its place. A few moments later Sheela realised that she was dragging a log of wood with a rope. Again, the bullies shouted, "Magic in the air, Grandma." After a few minutes, the boys untied the log of wood too and ran away with it. When Sheela finally reached the market, she found that she had nothing but a rope in her hand. She came back home **dejected** as she had lost the cow. She told Jairam the whole story. He immediately understood what had happened. "Make chapatti, vegetable and kheer for lunch tomorrow," he said. "Cook for at least four people. I will come home with some guests. As soon as they come you must say, 'I cooked what the rabbit told me. Come, eat your lunch.' Leave everything else to me," Jairam reassured her. The next morning Jairam went and borrowed two identical rabbits from a friend. He left one at home, tied the other one with a string and started walking towards the market with it. On the way he too met the four bullies. 'Hey Grandfather!' they yelled, "Your wife's cow vanished yesterday. Where are you taking this rabbit now?" Jairam sighed sadly and said, "This rabbit is like my son. It obeys everything I say. But now I am sick and we need money, so I am going to sell it in the market." The four bullies were surprised when they heard this. "Does it really understand what you say, Grandfather?" they asked. Jairam replied, "Of course it does. Here, watch me." Jairam turned towards the rabbit and said, "Hop home and tell Sheela to make chapattis, vegetable and kheer for four people." Then he untied the string and let the rabbit hop away. He turned towards the four boys and said, "Come home and have lunch with me." When they reached his house his wife welcomed them and said, "I cooked what the rabbit asked me to cook. Come, eat your lunch." She served the chapattis, vegetable and kheer to all of them. The four bullies were stunned when they saw the rabbit sitting in the corner. They told Jairam, "We will buy your rabbit." Jairam pretended to think and said, "It is very precious to me." The four bullies immediately offered him a higher price. Jairam showed some reluctance. The moment he **agreed** to sell the rabbit they paid him the money and left with the rabbit immediately. The four bullies decided to test the rabbit's abilities. They had been blackmailing a landlord for money. So they told the rabbit, "Go and tell the landlord to bring us the money within ten minutes." The rabbit hopped off. They waited for an hour but the landlord did not come with the money. They marched to his house and yelled, "Give us the money and our rabbit." The landlord had been waiting for a chance to teach these bullies a lesson. He ordered his strongest bodyguard to give them a good **thrashing**. Bleeding and bruised they went back to Jairam's house and said, "You fooled us. Return our money at once." Jairam simply smiled and said, "The money has disappeared! There is magic in the air."

- Q.41.** Why did Sheela and Jairam decide to sell the cow ?
- (1) They had spent all their money on Jairam's sickness and needed more money
  - (2) Sheela wanted to buy a rooster and they needed money for that
  - (3) They were fed up of the four bullies and wanted to teach them a lesson
  - (4) They wanted to invite the four bullies for lunch and needed money for buying the ingredients
  - (5) They owed money to the landlord

- Q.42.** Why was Jairam reluctant to sell the rabbit ?
- (1) He only pretended to be reluctant in order to fool the bullies
  - (2) He was fond of the little rabbit and did not want to sell it to the bullies
  - (3) He wanted to gift the rabbits to the landlord
  - (4) He knew that the bullies would not take good care of the rabbit
  - (5) He wanted to sell the rabbit in the market and get a better price for it
- Q.43.** Which of the following maybe an appropriate title to the passage ?
- (1) Magic in the air
  - (2) Never steal a cow
  - (3) The strongest bodyguard
  - (4) The smart bullies
  - (5) The obedient rabbit
- Q.44.** What did Sheela do after reaching the market empty handed ?
- (1) Determined to earn money, she managed to sell the rope that she was left with
  - (2) She returned home dejected and narrated the whole incident to her husband
  - (3) She bought two rabbits and devised a plan to get back at the bullies
  - (4) She went to the landlord and complained about the bullies
  - (5) She went home and cooked lunch for her husband and herself
- Q.45.** What did the four bullies tie to Sheela's rope immediately after untying the cow ?
- (1) A log of wood
  - (2) A rooster
  - (3) A rabbit
  - (4) A goat
  - (5) Not mentioned in the passage
- Q.46.** Why were the four bullies surprised when they were talking to Jairam ?
- (1) They knew that Jairam was sick and had not expected to see him
  - (2) They had not expected Jairam to invite them for lunch
  - (3) They could not believe that the rabbit could understand and obey Jairam
  - (4) They knew that Jairam did not own a rabbit and were surprised to see him with one
  - (5) They could not believe that Jairam knew the rabbit's language
- Q.47.** What did the four bullies see when they reached Jairam's house ?
- (1) They saw that two rabbits were sitting in the corner
  - (2) They saw that Sheela had not prepared any lunch
  - (3) They saw the cow they had stolen from Sheela on the previous day
  - (4) They saw the log of wood they had tied to Sheela's rope
  - (5) They saw that the same rabbit was sitting in the corner
- Q.48.** Arrange the following incidents in a chronological order as they occurred in the passage.
- (A) Jairam and Sheela needed money
  - (B) The four bullies sent the rabbit to the landlord
  - (C) Sheela cooked chapattis, vegetable and kheer
  - (D) The four bullies tied a log of wood to the rope
- (1) ADBC
  - (2) ACDB
  - (3) ADCB
  - (4) DABC
  - (5) DACB
- Q.49.** Which of the following is true according to the passage ?
- (1) The four boys liked to help old people
  - (2) Jairam asked Sheela to cook lunch for atleast four people
  - (3) The rabbit could understand Jairam
  - (4) Jairam could not trick the four boys
  - (5) None is true
- Q.50.** What did the landlord do when the four bullies went to his house and yelled ?

**Q.51-53.** Choose the word / group of words which is **most similar** in the meaning to the word / group of words printed in **bold** as used in the passage.

**Q.51. Thrashing :** (1) Garbage (2) Beating (3) Shouting (4) Warning (5) Rejection

**Q.52. Possession :** (1) Control (2) Power (3) Custody (4) Keeping (5) Belonging

**Q.53. Vanished :** (1) Gone missing (2) Was found (3) Was killed  
(4) Was left behind (5) Had exchanged

**Q.54-55.** Choose the word which is **most opposite** in meaning to the word printed in **bold** as used in the passage.

**Q.54. Agreed :** (1) Decided (2) Arranged (3) Accepted (4) Declined (5) Fixed

**Q.55. Dejected :** (1) Happy (2) Hurried (3) Crestfallen (4) Slowly (5) Angrily

**Q.56-60.** Each sentence below has two blanks, each blank indicating that something has been omitted. Choose the set of words for each blank which best fits the meaning of the sentence as a whole.

**Q.56.** The students \_\_\_\_\_ not reach on time \_\_\_\_\_ of the transport strike.  
(1) can - as (2) could - because (3) may - account  
(4) will - despite (5) should - for

**Q.57.** They were \_\_\_\_\_ to vacate that house as \_\_\_\_\_ as possible.  
(1) asked - soon (2) ordered - easy (3) shown - early (4) told - later (5) found - fast

**Q.58.** The teacher \_\_\_\_\_ the concept by \_\_\_\_\_ practical examples.  
(1) showed - telling (2) gave - speaking (3) liked - citing  
(4) found - looking (5) explained - quoting

**Q.59.** The manager told us \_\_\_\_\_ Ramesh was very anxious \_\_\_\_\_ the meeting.  
(1) about - in (2) that - before (3) like - during (4) the - for (5) said - after

**Q.60.** She did not tell \_\_\_\_\_ that she \_\_\_\_\_ attended the party.  
(1) someone - have (2) no one - has (3) him - not (4) her - can (5) anyone - had

**Q.61-65.** Read each sentence to find out whether there is any grammatical error or idiomatic error in it. The error, if any, will be in one part of the sentence. The number of that part is the answer. If there is "No Error" the answer is '5'. (Ignore errors of punctuation if any.)

**Q.61.** The shepherd counted / his sheep and found / that one of / them is missing. No Error  
(1) (2) (3) (4) (5)

**Q.62.** The teacher were / impressed by her performance / and asked her to / participate in the competition. No Error  
(1) (2) (3) (4) (5)

**Q.63.** She asked her / son for help her / find a place to bury / the gold ornaments. No Error  
(1) (2) (3) (4) (5)

**Q.64.** The painter was / ask to paint a / picture of the king, / sitting on his throne. No Error  
(1) (2) (3) (4) (5)

**Q.65.** The story was / about how an / intelligent man had saving / himself from being robbed. No Error  
(1) (2) (3) (4) (5)

**Q.66-70.** Which of the phrases (1), (2), (3) and (4) given below should replace the phrase given in **bold** in the following sentence to make the sentence grammatically meaningful and correct? If the sentence is correct as it is and 'No correction is required', mark (5) as the answer.

- Q.66.** They are **yet to decided** about buying the new furniture.  
 (1) still decide (2) yet to decision (3) yet to decide  
 (4) still decided (5) No correction required
- Q.67.** Rohan's mother was **feed up of** his laziness.  
 (1) fed up in (2) fed off (3) feeds up of  
 (4) fed up of (5) No correction required
- Q.68.** She was just looking outside the window when a beautiful bird **caught the eye**.  
 (1) catch the eye (2) eye catching (3) caught her eye  
 (4) catch her eyes (5) No correction required
- Q.69.** They **sent out** the invitations last evening.  
 (1) send out (2) sending out (3) sent at  
 (4) sending in (5) No correction required
- Q.70.** He had to **bear the brunt** of his father's mistakes.  
 (1) bear the burnt (2) bear the burns (3) bear a brunt  
 (4) bear and burn (5) No correction required

**Q.71-80.** In the following passage there are blanks, each of which has been numbered. These numbers are printed below the passage, against each, five words are suggested, one of which fits the blank appropriately. Find out the appropriate word in each case.

Emperor Akbar was fond of (71) tricky questions to Birbal. One day he asked Birbal what he would (72) if he were given a choice between justice and a gold coin. "The gold coin," said Birbal. Akbar was (73) aback. He had known Birbal for many years and he knew that Birbal was a just person. Then how could he choose the gold coin. "You would prefer a gold coin to justice?" he asked, incredulously. "Yes," said Birbal. The other courtiers were amazed by Birbal's (74) of idiocy. For years they had been trying to discredit Birbal in the emperor's eyes but without success and now the man had gone and (75) it himself! They could not believe their good fortune. "I would have been dismayed if even the lowliest of my servants had said this," continued the emperor. "But coming from you it's shocking - and sad. I did not (76) you were so debased! I never expected this from you. How could you be so shallow?"

One (77) for what one does not have, Your Majesty!" said Birbal, quietly. "You have (78) to it that in our country justice is available to everybody. So as justice is already available to me and as I'm always (79) of money I said I would choose the gold coin." The emperor laughed. He thought to himself, 'I should have known that Birbal would come up with a witty reply as always.' He was so pleased with Birbal's reply that he gave him (80) one but a thousand gold coins.

- Q.71.** (1) showing (2) asking (3) naming (4) finding (5) telling
- Q.72.** (1) look (2) said (3) think (4) choose (5) find
- Q.73.** (1) pushed (2) fallen (3) pulled (4) sent (5) taken
- Q.74.** (1) idea (2) display (3) reply (4) place (5) showing
- Q.75.** (1) speak (2) thought (3) done (4) create (5) told
- Q.76.** (1) felt (2) said (3) know (4) accept (5) saw
- Q.77.** (1) asks (2) chooses (3) look (4) find (5) wish
- Q.78.** (1) sure (2) put (3) shown (4) seen (5) made
- Q.79.** (1) no (2) rich (3) short (4) poor (5) plenty
- Q.80.** (1) but (2) not (3) and (4) so (5) only



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**TEST III**  
**QUANTITATIVE APTITUDE**

**Q.81-95.** What value should come in the place of question mark (?) in the following questions ?

**Q.81.**  $3.6 + 36.6 + 3.66 + 0.36 + 3.0 = ?$   
(1) 44.22                      (2) 77.22                      (3) 74.22                      (4) 47.22                      (5) None of these

**Q.82.**  $23 \times 45 \div 15 = ?$   
(1) 69                      (2) 65                      (3) 63                      (4) 71                      (5) None of these

**Q.83.**  $4\frac{5}{6} + 7\frac{1}{2} - 5\frac{8}{11} = ?$   
(1)  $2\frac{10}{33}$                       (2)  $6\frac{20}{33}$                       (3)  $2\frac{20}{33}$                       (4)  $6\frac{10}{33}$                       (5) None of these

**Q.84.**  $\frac{210}{14} \times \frac{17}{15} \times ? = 4046$   
(1) 202                      (2) 218                      (3) 233                      (4) 227                      (5) None of these

**Q.85.** 83% of 2350 = ?  
(1) 1509.5                      (2) 1950.5                      (3) 1905.5                      (4) 1590.5                      (5) None of these

**Q.86.**  $\sqrt{1089} + 3 = (?)^2$   
(1) 5                      (2) 6                      (3) 3                      (4) 8                      (5) 4

**Q.87.**  $96 + 32 \times 5 - 31 = ?$   
(1) 223                      (2) 225                      (3) 229                      (4) 221                      (5) None of these

**Q.88.**  $? + 36 = (7)^2 - 8$   
(1) 1426                      (2) 1449                      (3) 1463                      (4) 1476                      (5) None of these

**Q.89.**  $\sqrt{8281} = ?$   
(1) 89                      (2) 97                      (3) 93                      (4) 91                      (5) 83

**Q.90.**  $(63)^2 - (12)^2 = ?$   
(1) 3528                      (2) 3852                      (3) 3582                      (4) 3825                      (5) None of these

**Q.91.**  $1\frac{4}{5} + 3\frac{3}{5} = ? - 4\frac{3}{10}$   
(1)  $9\frac{7}{10}$                       (2)  $7\frac{7}{10}$                       (3)  $9\frac{3}{10}$                       (4)  $7\frac{9}{10}$                       (5) None of these

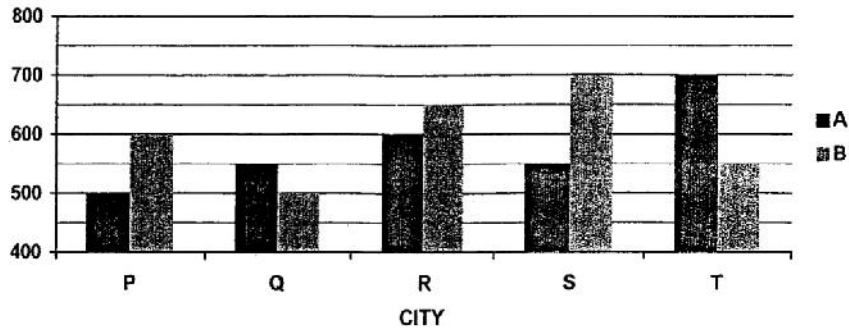
**Q.92.**  $17 \times 19 \times 4 \div ? = 161.5$   
(1) 8                      (2) 6                      (3) 7                      (4) 9                      (5) None of these

**Q.93.**  $1798 \div 31 \times ? = 348$   
(1) 3                      (2) 6                      (3) 4                      (4) 5                      (5) None of these

- Q.94.**  $(9.8 \times 2.3 + 4.46) \div 3 = (3)^?$   
 (1) 3 (2) 9 (3) 5 (4) 2 (5) None of these
- Q.95.**  $43\% \text{ of } 600 + ?\% \text{ of } 300 = 399$   
 (1) 45 (2) 41 (3) 42 (4) 47 (5) None of these
- Q.96.** What will be the compound interest on a sum of ₹ 7500/- at 4 p.c.p.a. in 2 years ?  
 (1) ₹ 618/- (2) ₹ 612/- (3) ₹ 624/- (4) ₹ 606/- (5) ₹ 621/-
- Q.97.** In how many different ways can the letters of the word 'CREAM' be arranged ?  
 (1) 720 (2) 240 (3) 360 (4) 504 (5) None of these
- Q.98.** The circumference of a circle is 792 meters. What will be its radius ?  
 (1) 120 meters (2) 133 meters (3) 145 meters (4) 136 meters (5) None of these
- Q.99.** Cost of 36 pens and 42 pencils is ₹ 460/-. What is the cost of 18 pens and 21 pencils ?  
 (1) ₹ 230/- (2) ₹ 203/- (3) ₹ 302/- (4) ₹ 320/- (5) None of these
- Q.100.** The ratio of the ages of A and B seven years ago was 3 : 4 respectively. The ratio of their ages nine years from now will be 7 : 8 respectively. What is B's age at present ?  
 (1) 16 years (2) 19 years (3) 28 years (4) 23 years (5) None of these
- Q.101.** In how many years will ₹ 4600 amount to ₹ 5428 at 3 p.c.p.a simple interest ?  
 (1) 3 (2) 5 (3) 6 (4) 4 (5) None of these
- Q.102.** What will be the average of the followings set of scores ?  
 59, 84, 44, 98, 30, 40, 58  
 (1) 62 (2) 66 (3) 75 (4) 52 (5) 59
- Q.103.** The sum of three consecutive odd numbers is 1383. What is the largest number ?  
 (1) 463 (2) 459 (3) 457 (4) 461 (5) None of these
- Q.104-106.** Study the information given below and answer the questions that follow :
- An article was bought for ₹ 5600. Its price was marked up by 12%. Thereafter it was sold at a discount of 5% on the marked price.
- Q.104.** What was the marked price of the article ?  
 (1) ₹ 6207/- (2) ₹ 6242/- (3) ₹ 6292/- (4) ₹ 6192/- (5) ₹ 6272/-
- Q.105.** What was the percent profit on the transaction ?  
 (1) 6.8% (2) 6.3% (3) 6.4% (4) 6.6% (5) 6.2%
- Q.106.** What was the amount of discount given ?  
 (1) ₹ 319.6 (2) ₹ 303.6 (3) ₹ 306.3 (4) ₹ 319.6 (5) ₹ 316.9
- Q.107.** The area of a rectangle is 1209 square meters. Its length measures 39 meters. How much is its perimeter ?  
 (1) 122 meters (2) 134 meters (3) 148 meters (4) 144 meters (5) None of these

Q.108-112. Study the following graph carefully and answer the questions that follow :

The graph given below represents the number of users of two broadband services A and B across 5 cities P, Q, R, S and T.



- Q.108. What is the total number of users of brand B across all five cities together ?  
 (1) 2700 (2) 3000 (3) 3100 (4) 2900 (5) 3200
- Q.109. The number of users of brand A in city T is what percent of the number of users of brand B in city Q ?  
 (1) 150 (2) 110 (3) 140 (4) 160 (5) 120
- Q.110. What is the average number of users of brand A across all five cities together ?  
 (1) 560 (2) 570 (3) 580 (4) 590 (5) 550
- Q.111. What is the difference between the total number of users of Brand A and B together in city R and the total number of users of brand A and B together in city P ?  
 (1) 170 (2) 140 (3) 130 (4) 150 (5) 160
- Q.112. What is the respective ratio of the number of users of brand A in city P to the number of users of brand B in city S ?  
 (1) 5 : 7 (2) 4 : 7 (3) 2 : 5 (4) 3 : 4 (5) 5 : 6
- Q.113. 21 articles were bought for ₹ 6531 and sold for ₹ 9954. How much was the **approximate** profit percentage per article ?  
 (1) 56 % (2) 43% (3) 52% (4) 49% (5) 61%
- Q.114. A and B together can complete a particular task in 8 days. If B alone can complete the same task in 10 days, how many days will A take to complete the task if he works alone ?  
 (1) 28 (2) 36 (3) 40 (4) 32 (5) None of these
- Q.115. The cost price of an article is ₹ 1700. If it was sold at a price of ₹ 2006, what was the percentage profit on the transaction ?  
 (1) 18 (2) 12 (3) 10 (4) 15 (5) 20
- Q.116-120. What should come in place of the question mark (?) in the following number series ?
- Q.116. 1 1 2 6 ? 120  
 (1) 24 (2) 60 (3) 100 (4) 30 (5) None of these
- Q.117. 7 8 16 43 ? 232  
 (1) 204 (2) 107 (3) 119 (4) 89 (5) None of these
- Q.118. 4 13 17 ? 30 39  
 (1) 29 (2) 21 (3) 26 (4) 19 (5) None of these
- Q.119. 982 977 952 827 822 ?  
 (1) 779 (2) 817 (3) 789 (4) 697 (5) None of these
- Q.120. 41472 5184 576 72 8 ?  
 (1) 0 (2) 9 (3) 1 (4) 8 (5) None of these

## TEST IV

### REASONING ABILITY

**Q.121-125.** Following questions are based on five words given below :

WIT    BAR    URN    ELF    TOP

(The new words formed after performing the mentioned operations may or may not necessarily be meaningful English words)

- Q.121.** If in each of the words, all the alphabets are arranged in English alphabetical order within the word, how many words will **NOT** begin with a vowel ?  
 (1) None                      (2) One                      (3) Two                      (4) Three                      (5) More than three
- Q.122.** How many letters are there in the English alphabetical series between second letter of the word which is second from the right and the third letter of the word which is third from the left of the given words ?  
 (1) One                      (2) Two                      (3) Three                      (4) Four                      (5) Five
- Q.123.** If in each of the given words, each of the consonants is changed to previous letter and each vowel is changed to next letter in the English alphabetical series, in how many words thus formed will no vowels appear ?  
 (1) None                      (2) One                      (3) Two                      (4) Three                      (5) More than three
- Q.124.** If the last alphabet in each of the words is changed to the next alphabet in the English alphabetical order, how many words having two vowels (same or different vowels) will be formed ?  
 (1) None                      (2) One                      (3) Two                      (4) Three                      (5) Four
- Q.125.** If the given words are arranged in the order as they would appear in a dictionary from left to right, which of the following will be fourth from the left ?  
 (1) WIT                      (2) BAR                      (3) URN                      (4) ELF                      (5) TOP
- Q.126.** Veena walked 5m towards north, took a left turn and walked 7m. She took a left turn again and walked 8m before taking a left turn and walking 7m. She then took a final left turn and walked 1m before stopping. How far is Veena from the starting point ?  
 (1) 3m                      (2) 6m                      (3) 4m                      (4) 2m                      (5) 7m
- Q.127.** In a certain code IDEAS is written as HEDBR and WOULD is written as VPTMC. How will RIGHT be written in the same code ?  
 (1) QJHIS                      (2) QJFGS                      (3) SHHGU                      (4) QJFIU                      (5) QJFIS
- Q.128-130.** Study the following information to answer the given question.
- Amongst five friends, A, B, C, D and E, each bought a mobile phone for a different price. A paid more than both C and E. Only B paid more than D. E did not pay the minimum amount. E paid ₹ 8,000 for the phone.
- Q.128.** Which of the following is **true** with regard to the given information ?  
 (1) Only two people paid a price less than the price paid by B  
 (2) E paid more than C and B  
 (3) No one paid more amount than that paid by C  
 (4) Amongst the five friends, C is most likely to have paid ₹ 9,000 for the mobile phone  
 (5) None is true
- Q.129.** If D paid ₹ 17,000 more than the price paid by E, which of the following could possibly be the amount paid by A ?  
 (1) ₹ 35,000                      (2) ₹ 16,000                      (3) ₹ 7500                      (4) ₹ 26,000                      (5) ₹ 6,500
- Q.130.** Who paid the third highest amount for the mobile phone ?  
 (1) A                      (2) B                      (3) C                      (4) D                      (5) E

**Q.131-135.** In each question below are two/three statements followed by two conclusions numbered I and II. You have to take the two/three given statements to be true even if they seem to be at variance from commonly known facts and then decide which of the given conclusions logically follows from the given statements disregarding commonly known facts.

Give answer (1) if **only** conclusion I follows.

Give answer (2) if **only** conclusion II follows.

Give answer (3) if **either** conclusion I or conclusion II follows.

Give answer (4) if **neither** conclusion I nor conclusion II follows.

Give answer (5) if **both** conclusion I and conclusion II follow.

**Q.131.** Statements : **All kites are birds. All aeroplanes are kites. No bird is a fish.**  
Conclusions : I. No fish is a kite.  
II. All aeroplanes are birds.

**Q.132.** Statements : **Some wires are fires. All fires are tyres.**  
Conclusions : I. Atleast some tyres are wires.  
II. Some fires are definitely not wires.

**Q.133.** Statements : **No clip is a pin. All badges are pins.**  
Conclusions : I. No badge is a clip.  
II. All pins are badges.

**Q.134.** Statements : **No colour is a paint. No paint is a brush.**  
Conclusions : I. No colour is a brush.  
II. All brushes are colours.

**Q.135.** Statements : **All stars are planets. All planets are galaxies.**  
Conclusions : I. All galaxies are planets.  
II. All stars are galaxies.

**Q.136-140.** Study the following arrangement carefully and answer the questions given below :

**B U B D C E D B D E U B A D C B E A C D A E B A U A C D B C A C**

**Q.136.** How many such pairs of alphabets are there in the series of alphabets given in BOLD (A to E) in the above arrangement each of which has as many letters between them (in both forward and backward directions) as they have between them in the English alphabetical series ?  
(1) None (2) One (3) Two (4) Three (5) More than three

**Q.137.** Which of the following is the eighth to the left of the twentieth from the left end of the above arrangement ?  
(1) C (2) E (3) U (4) B (5) A

**Q.138.** How many meaningful words can be formed with the alphabets which are first, second, fifth and sixth from the left end of the above arrangement ?  
(1) None (2) One (3) Two (4) Three (5) More than three

**Q.139.** How many such consonants are there in the above arrangement each of which is immediately preceded by a vowel and also immediately followed by a consonant ?  
(1) One (2) Two (3) Three (4) Four (5) More than Four

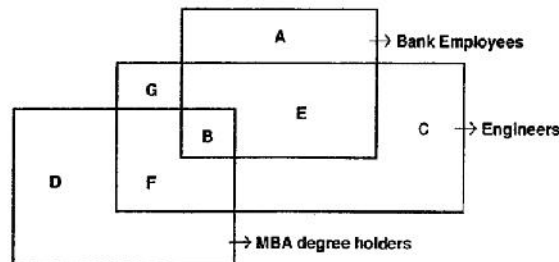
**Q.140.** If all As are dropped from the above arrangement, which of the following will be eleventh from the right end of the above arrangement ?  
(1) E (2) C (3) D (4) U (5) None of these

**Q.141-145.** Study the following information to answer the given questions :

Eight people are sitting in two parallel rows containing four people each, in such a way that there is an equal distance between adjacent persons. In row-1 P, Q, R and S are seated (but not necessarily in the same order) and all of them are facing south. In row-2 A, B, C and D are seated (but not necessarily in the same order) and all of them are facing north. Therefore, in the given seating arrangement each member seated in a row faces another member of the other row.

R sits second to the right of P. A is an immediate neighbour of the person who faces R. Q sits second to left of the person who faces A. Only one person sits between B and C. C does not face P. C does not sit at any of the extreme ends of the line.

- Q.141.** Four of the following five are alike in a certain way based on the given seating arrangement and thus form a group. Which is the one that does not belong to that group ?  
 (1) A (2) P (3) R (4) B (5) S
- Q.142.** Who amongst the following faces B ?  
 (1) P (2) Q (3) R (4) S (5) Cannot be determined
- Q.143.** Which of the following is true regarding S ?  
 (1) S sits exactly between R and P  
 (2) S sits second to left of Q  
 (3) P is an immediate neighbour of S  
 (4) D is an immediate neighbour of the person who faces S  
 (5) None is true
- Q.144.** Who amongst the following faces Q ?  
 (1) A (2) B (3) C (4) D (5) Cannot be determined
- Q.145.** Who amongst the following faces the person who sits exactly between B and C ?  
 (1) P (2) Q (3) R (4) S (5) Cannot be determined
- Q.146-150.** Each of the questions given below is based on the given diagram. The diagram shows three figures each representing Engineers, MBA degree holders and Bank employees.



- Q.146.** Which of the following does the group B represent in the above diagram ?  
 (1) All such engineers who are not MBA degree holders  
 (2) Such bank employees who are engineers but not MBA degree holders  
 (3) All such engineers who are MBA degree holders but are not bank employees  
 (4) All such MBA degree holders who are not bank employees  
 (5) All such bank employees who are engineers as well MBA degree holders
- Q.147.** Which of the following groups represents all such Bank employees who are not MBA degree holders ?  
 (1) G, A, E and C (2) A, E and C (3) A and E (4) Only A (5) A and C
- Q.148.** Which of the following groups represents all such persons who are MBA degree holders but are neither engineers nor bank employees ?  
 (1) Only G (2) Only D (3) D and G (4) Only C (5) Not represented in the diagram
- Q.149.** Which of the following represents such engineers who are MBA degree holders but not bank employees ?  
 (1) G and B (2) Only F (3) D (4) G (5) None of these
- Q.150.** Which of the following correctly represents such engineers who are neither bank employees nor MBA degree holders ?  
 (1) Only G (2) C and B (3) A and D (4) C and G (5) Only C

प्र. 151-160. निम्नलिखित हर प्रश्न में यदि क्रम जारी रहा तो दाहिनी ओर दी गई पांच उत्तर आकृतियों में से कौनसी उत्तर आकृति बायीं ओर की प्रश्न-आकृतियों के तत्काल बाद आनी चाहिये ?

Q. 151-160. In each of the questions given below which one of the five answer figures on the right should come after the problem figures on the left, if the sequence were continued ?

प्रश्न आकृतियाँ / PROBLEM FIGURES

उत्तर आकृतियाँ / ANSWER FIGURES

प्र./Q.151.

1 2 3 4	1 2 3 4	1 2 3 4	VJBTPT	B D I A S
TPTIVJ	PTATV	JVSPT	I A S	TPDVJ

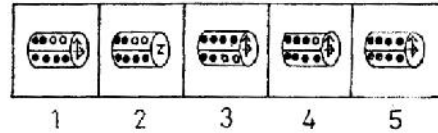
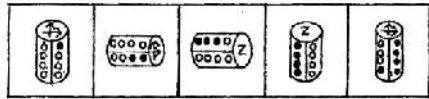
B D A S	B G A S	B D G A S	B D A S	B D A S
VJHTPT	PTIJV	PTDJV	PTFJV	VJHPT
1	2	3	4	5

प्र./Q.152.

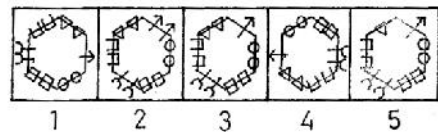
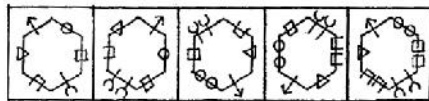
B P 2	P R 5	9 5 E	P 2 3	9 5 E
L R 3	B L E	B R L	B L 4	L R 4
5 C 4	2 C 4	5 C 4	2 R C	B 2 C

L 9 3	P 2 3	5 R 3	2 9 3	5 R 3
R 5 4	J 2 R	9 L 4	9 J 4	9 L 4
B 5 C	B 2 4	B 5 C	B 5 C	B 5 C
1	2	3	4	5

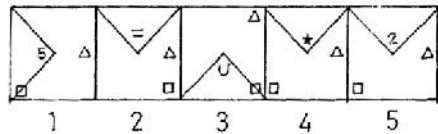
प्र./Q.153.



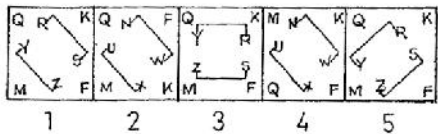
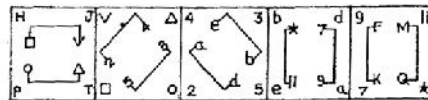
प्र./Q.154.



प्र./Q.155.



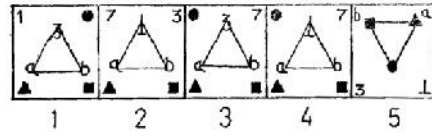
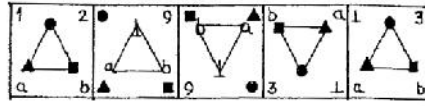
प्र./Q.156.



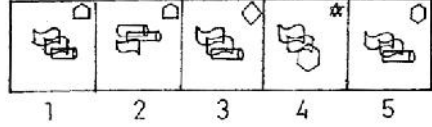
प्रश्न आकृतियाँ / PROBLEM FIGURES

उत्तर आकृतियाँ / ANSWER FIGURES

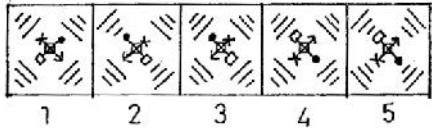
प्र./Q.157.



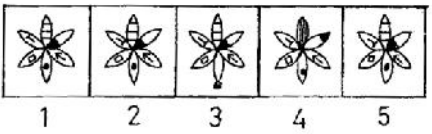
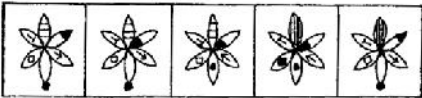
प्र./Q.158.



प्र./Q.159.



प्र./Q.160.





## TEST V

### MARKETING APTITUDE / COMPUTER KNOWLEDGE

- Q.161.** Marketing is the function of ———  
(1) Only Sales persons (2) Only counter staff (3) Only qualified persons  
(4) Top Bosses (5) A collective function of all staff
- Q.162.** The performance of a sales person depends on ———  
(1) Ability and willingness of the sales person (2) Incentives paid  
(3) Size of the sales team (4) Team leader's attitude  
(5) His aggressive nature
- Q.163.** Good marketing strategy envisages good and proper ———  
(1) Product distribution (2) Networking of branches (3) High Pricing  
(4) Placement of counter staff (5) Relationship management
- Q.164.** Service Marketing is resorted to in ———  
(1) All MNCs (2) All production houses  
(3) Industrial units (4) Insurance companies and banks  
(5) Fish markets
- Q.165.** Customisation results in ———  
(1) Customer exit (2) Customer retention (3) Customer complaints  
(4) Better Balance Sheet figures (5) Better technology
- Q.166.** Current Accounts are basically meant for ———  
(1) Investment purpose (2) Savings purpose (3) Identity purpose  
(4) To earn Foreign Exchange (5) Day-to-day needs of one's business
- Q.167.** The sole aim of marketing is to ———  
(1) Improve the Balance Sheet figures (2) Increase recruitment  
(3) Increase profits (4) Increase production  
(5) Increase branch network
- Q.168.** Aggressive Marketing is necessitated due to ———  
(1) Globalisation (2) Increased competition (3) Increased production  
(4) Increased job opportunities (5) Increased staff
- Q.169.** Value added services means ———  
(1) Substituted products (2) Highly valuable products  
(3) Old products (4) Extra services in addition to existing ones  
(5) At par services
- Q.170.** Savings Accounts can be opened by ———  
(1) All individuals fulfilling KYC norms (2) All tax payers only  
(3) All individuals above the age of 18. (4) All businessmen only  
(5) All students below the age of 18.
- Q.171.** The best promotional tool in any marketing is ———  
(1) Pamphlets (2) Newsletters (3) Word of mouth publicity  
(4) Regional Advertisements (5) Viral marketing
- Q.172.** Market Information means ———  
(1) Knowledge level of DSAs (2) Information about marketing staff  
(3) Information regarding Share market (4) Knowledge of related markets  
(5) Latest knowledge about technology progress
- Q.173.** Efficient marketing style requires ———  
(1) Proper planning (2) Good debating skills (3) Arrogant staff  
(4) Knowledge of many languages (5) Ignorant customers

- Q.174.** The target group for SME loans is ——  
 (1) All SSIs (2) All College Professors (3) All students  
 (4) All Nurses (5) All salaried persons
- Q.175.** Market segmentation means grouping ——  
 (1) The sales teams (2) The customers as per their needs and tastes  
 (3) Selling arrangements (4) The counter staff  
 (5) The back-office staff
- Q.176.** Target group means ——  
 (1) All employers (2) All sales persons (3) Intended buyers  
 (4) All industries (5) Call Centre persons
- Q.177.** SME means ——  
 (1) Selling and Marketing Employees (2) Sales and Mergers of Entities  
 (3) Small and Micro Entities (4) Small and Medium Enterprises  
 (5) Sales Performance Measurement Program
- Q.178.** A short term loan is repayable within ——  
 (1) 20 years (2) 3 years  
 (3) As per the borrowers' wish (4) As per the guarantor's wish  
 (5) There is no need to repay short term loans
- Q.179.** "USP" in marketing language means ——  
 (1) Uniform Selling Practices (2) Unique Sales Person (3) Unique Selling Proposition  
 (4) Unique Savings Plans (5) Useful Sales Persons
- Q.180.** An IPO Loan is meant for ——  
 (1) Meeting personal needs (2) For higher education  
 (3) Medical treatment (4) For starting a new industry  
 (5) For purchase of shares
- Q.181.** Devices that enter information and let you communicate with the computer are called ——:  
 (1) Software (2) Output devices (3) Hardware  
 (4) Input devices (5) Input / Output devices
- Q.182.** An electronic device, operating under the control of information, that can accept data, process the data, produce output and store the results for future use ——  
 (1) Input (2) Computer (3) Software (4) Hardware (5) None of these
- Q.183.** What is the function of the Central Processing Unit of a Computer ?  
 (1) Creates invoices (2) Performs calculations and processing  
 (3) Deletes Data (4) Corrupts the data (5) None of these
- Q.184.** All the characters that a device can use is called its ?  
 (1) Skill Set (2) Character Alphabet (3) Characters Codes  
 (4) Keyboard Characters (5) Character Set
- Q.185.** If your computer keeps rebooting itself, then it is likely that ——  
 (1) It has a virus (2) It does not have enough memory  
 (3) There is no printer (4) There has been a power surge  
 (5) It needs a CD-ROM
- Q.186.** What does RAM stand for ?  
 (1) Read Access Memory (2) Read Anywhere Memory (3) Random Anything Memory  
 (4) Random Access Module (5) Random Access Memory
- Q.187.** What type of device is a 3½ inch floppy drive ?  
 (1) Input (2) Output (3) Software (4) Storage (5) None of these

- Q.188.** What utility do you use to transfer files and exchange messages ?  
 (1) Web browsers (2) WWW (3) Email  
 (4) Hypertext (5) search engines
- Q.189.** Which unit controls the movement of signals between CPU and I/O ?  
 (1) ALU (2) Control Unit (3) Memory Unit  
 (4) Secondary Storage (5) None of these
- Q.190.** The three main parts of the processor are ———  
 (1) ALU, Control Unit and Registers (2) ALU, Control Unit and RAM  
 (3) Cache, Control Unit and Registers (4) Control Unit, Registers and RAM  
 (5) RAM, ROM and CD-ROM
- Q.191.** Which of the following memory chip is faster ?  
 (1) There is no certainty (2) DRAM (3) SRAM  
 (4) DRAM is faster for larger chips (5) None of these
- Q.192.** Which of the following does not relate to Input Unit ?  
 (1) It accepts data from the outside world.  
 (2) It converts data into binary code that is understandable by the computer  
 (3) It converts binary data into the human readable form that is understandable to the users.  
 (4) It sends data in binary form to the computer for further processing  
 (5) None of these
- Q.193.** Which of the following terms is just the collection of networks that can be joined together ?  
 (1) virtual private network (2) LAN (3) intranet  
 (4) extranet (5) internet
- Q.194.** Tangible, physical computer equipment that can be seen and touched is called ———  
 (1) hardware (2) software (3) storage (4) input/output (5) None of these
- Q.195.** Which of the following is the second largest measurement of RAM ?  
 (1) Terabyte (2) Megabyte (3) Byte (4) Gigabyte (5) MegaHertz
- Q.196.** What resides on the motherboard and connects the CPU to other components on the motherboard ?  
 (1) Input Unit (2) System Bus (3) ALU  
 (4) Primary Memory (5) None of these
- Q.197.** By firmware we understand ———  
 (1) physical equipment used in a computer system  
 (2) a set of instructions that causes a computer to perform one or more tasks.  
 (3) the people involved in the computing process.  
 (4) a set of programs that is pre-installed into the read only memory of a computer during the time of manufacturing.  
 (5) None of these
- Q.198.** Supercomputers ———  
 (1) are smaller in size and processing capability than mainframe computers  
 (2) are common in majority of households  
 (3) contain thousands of microprocessors  
 (4) are rarely used by researchers due to their lack of computing capacity  
 (5) are of the same size as laptops
- Q.199.** The cost of a given amount of computing power has \_\_\_\_\_ dramatically with the progress of computer technology.  
 (1) stayed the same (2) changed proportionally with the economy  
 (3) increased (4) fluctuated  
 (5) decreased
- Q.200.** The basic computer processing cycle consists of ———  
 (1) input, processing, and output (2) systems and application  
 (3) data, information, and applications (4) hardware, software, and storage  
 (5) None of these